

TIRUPATHI URBAN DEVELOPMENT AUTHORITY

Municipal Administration & Urban Development Department

Government of Andhra Pradesh

Tirupathi - 517501, Andhra Pradesh

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**EXPRESSION OF INTEREST
FOR
5 STAR HOTEL, SERVICED APPARTMENTS,
CONVENTION CENTRE & RECREATION CENTRE WITH
GOLF COURSE
AT
TIRUPATHI**

(To be submitted on the letterhead of Prospective Bidder)

Date:

**To
Vice Chairman
Tirupathi Urban Development Authority,
Tirupathi, A.P. – 517501.
Phone: 0877-2225730
Fax: 0877-2225803**

Dear Sir

Sub: Expression of Interest for ‘5 Star Hotel, Serviced Apartments, Convention Centre & Recreation Centre with Golf Course’ on Build-Operate-Transfer basis in Public Private Participation (PPP) mode at Tirupathi.

With reference to the above advertisement, we hereby file this ‘**Expression of Interest (EOI)**’ to undertake the development of this project either individually or as a consortium.

We understand that this is an initial expression of interest on our part and mere submission of this EOI does not entitle us to receive any documents or be invited to bid for this project.

Name of project and location:
‘5 Star Hotel, Serviced Apartments, Convention Centre & Recreation Centre With Golf Course’ at Tirupathi, A.P.

Name and details of Applicant and its representative authorized to file this EOI:	
Full Name	
Designation	
Name of Organization	
Address	
Phones	
Fax	
Mobile	
Email	
Website	

Legal Constitution of Applicant: (Public Limited/Private Limited/Partnership etc)

Current nature of business or activities: (Not exceeding four lines)

Last 3 (Three) year's Turnover of the Applicant / Lead Developer: In INR or US\$
FY 2006-07: FY 2005-06: FY 2004-05:

Net Worth of the Applicant / Lead Developer: In INR & US\$ (Computed from the latest Audited Balance Sheet)
2006-07:

Brief history of the operations and activities of the Applicant: (Not exceeding eight lines; to include details of principal promoters and joint venture partners)

Name and details of Business House/Group to which applicant belongs: (Not exceeding four lines)			
Name of the Group	Group Company/ies	Primary Activity	Turnover (FY 2006-07)

Previous experience of Development and/or Operations & Management of similar projects, if any: (Not exceeding eight lines)

Proposed consortium/collaboration for the development, management, marketing of the proposed development, if any?			
Nature of consortium/collaboration proposed	Proposed Partner	Partner's Particular Expertise	Partner's Turnover (FY 2006-07)

Briefly explain your Concept Proposed and Proposed Components considered for the Proposed '5 Star Hotel, Serviced Apartments, Convention Centre & Recreation Centre With Golf Course' at Tirupathi

Note: Applicants shall attach documents/brochures/corporate literature

I/We declare that the information stated hereinabove is accurate.

Signature:
 Full Name:
 Designation:
 Organization:
 Address:

Date:

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Evaluation Criteria

Bid Process Criteria (EOI Stage) for Selection of Bidders for Development of '**5 Star Hotel, Serviced Apartments, Convention Centre & Recreation Centre With Golf Course**' on Built-Operate-Transfer (BOT) basis in Public Private Participation (PPP) mode at Tirupathi, Andhra Pradesh is as below:

Stage-I:

Invitation of EOI

Expression of Interest (EOI) is invited in prescribed format for understanding the response from the investors.

Stage-II:

Short listing of EOIs

Criteria:

- Firms having experience in the development and operations of 5 Star Hotel Projects.
- Proposed tie-ups with the reputed National / Global players in the development and operations of 5 Star Hotel Projects is also considered as experience.
- Investment capabilities will be assessed based on the current business turnovers for the last 3 years and Net worth computed.
- Last 3 (*Three*) year's turnover – In INR or US\$ (Audited Balance Sheets, for the relevant years should be enclosed).
- Applications without required information or enclosures are liable to be rejected.

RFP documents will be issued to the short-listed EoIs at a cost.

Bid process criteria for RFP document will be issued along with RFP document.

Those who downloaded 'Expression of Interest' Document from Website, should furnish the Demand Draft for Rs.5,000/- along with EOI Document while submitting

**The last date for the submission of
EOI Documents is 29.12.2007.**

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Envisaged Concept

The proposed main project components are 5 Star Hotel & Serviced Apartments, Convention Center, Health Spa and Hospitality Management Institute in an area of 12.00 Acres (appx) meant for high-intensity construction. Another parcel of 23.00 Acres (appx) of 'Recreation Zone' **(without any concrete/permanent constructions)** is proposed for Mini Golf Course, Gardens & Landscapes with Water Bodies, A Helipad, Large Bus Bay & Parking, Recreation Centre / Complex with Open-air Cultural Auditorium and Suitable Sports & Games (Tennis, Squash, Shuttle, Snooker, T.T., Caroms, Chess, Bowling Alley, Video Games etc.). Ultra Modern Multi-purpose Function Halls and Exhibition Hangers are going to be part of the project. A Tourism Plaza with Tourism & Travel Service Providers & Facilitators could be added to the proposed 'Mega Tourism & Hospitality Complex'. The proposed 'Convention & Exhibition Centre with 5 Star Hotel' is envisioned as 'MICE Destination' in the lines of 'HITEX' at Madhapur, Hyderabad and the project is positioned as 'An Integrated Tourism, Hospitality, Leisure & Entertainment Complex'.

Proposed Location & Details of the Land

An area of 35.00 Acres of prime property on 150 Ft. State Highway at Vedanthapuram is earmarked exclusively for the development of a 'World Class Tourism & Hospitality Complex

Tirupathi is Gateway for 'Tirumala', the abode of the famed Lord Venkateswara, also known as Balaji in some parts of India. Tirupathi is most spectacular place of pilgrimage in India known world over for its religious significance. Tirupathi attracts around 18-20 million visitors (Domestic & International) per annum and the numbers go up exponentially on Festive Seasons. Tirupathi is well connected by Road, Rail and Air Networks and witnesses hectic economic activity, primarily spurred by pilgrim visits to this area all around the year. There is a great opportunity to capitalise on the tourism potential and local economic development with the proposed IT Parks etc., in this region.

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Site Layout

